

December 2, 1964

Mr. Norman C. Conway  
Service Manager, Group Division  
Mutual of Omaha  
Box 1298  
Omaha, Nebraska

Dear Mr. Conway:

STAT

[redacted] and I were recently discussing our hospitalisation program, GMG-1810, with regards the need for raising the rates, consistent with the recent increase in the Association Plan, GMG-1799.

If possible, it would be greatly appreciated if you could advise us the amount of the raise necessary to incorporate the same changes in this plan as were made in 1799. Inasmuch as we are interested in subsidizing as much of this program as possible, we are contemplating an increase in this plan to the extent that additional monies would be forthcoming to the Association in the same manner as this has been developed with our federal program. This could amount to one or two percent for administrative costs.

May I again thank you for your many kindnesses during my visit to your home office recently, and say that we shall be looking forward to receiving not only a letter on PAMA, similar to the one you recently forwarded concerning DENTA, but also to results of your study regarding the combination of all the best features of the federal plans into one for our use. May I add that it was your thought that we would have this by February 1, 1965.

Sincerely yours,

STAT

[redacted]  
Vice President-Secretary

STAT

cc - [redacted]  
cc - J. Jones (Mutual)